

Employees and distributors

Sun Life Financial employs more than 14,000 people around the world. In 2010, the Company paid just over \$2 billion in salaries and benefits to employees worldwide. Of this total, \$802 million was paid in salaries and benefits to Canadian employees.

Full-time and part-time employees in Canada*

BY PROVINCE	FULL-TIME	PART-TIME	TOTALS
Alberta	512	26	538
British Columbia	148	17	165
Manitoba	19	3	22
New Brunswick	12	5	17
Newfoundland	6	0	6
Nova Scotia	36	3	39
Ontario	5,308	232	5,540
Prince Edward Island	3	2	5
Quebec	1,485	119	1,604
Saskatchewan	11	4	15
Total	7,540	411	7,951

* Employee numbers by province represent head count.

Around the world

COUNTRY	NUMBER OF FTEs**
Bermuda	67
Canada	7,570
China	13
Hong Kong	611
India	654
Indonesia	313
Ireland	341
Philippines	640
United Kingdom	240
United States (including MFS)	4,306
Total FTEs	14,755

** Employee numbers around the world represent full-time equivalent employees.

Sun Life Financial and its joint ventures license approximately 405,300 distributors[†] throughout the world to sell Company products and those of other companies. Our distributors comprise wholesale advisors, brokers, independent career advisors, managers and insurance specialists.

Distributors in Canada and around the world

	DISTRIBUTORS [†]
Canada	3,639
China – Sun Life Everbright	2,390
Hong Kong	1,207
India – Birla Sun Life	153,396
Indonesia	4,110
Philippines	3,003
United States ^{††}	237,611
Total	405,356

[†] In certain circumstances, an individual may be licensed to sell products in multiple legal entities.

^{††} Includes partnership-based wholesalers and distributors.

Sun Life Financial also supported thousands of other jobs indirectly, in Canada and around the world, through its purchases in economic sectors such as service industries and information technology infrastructures and consultancies. In 2010, the Company paid over \$1.2 billion to external goods and services providers worldwide. Of this amount, more than \$522 million was paid to Canadian suppliers.